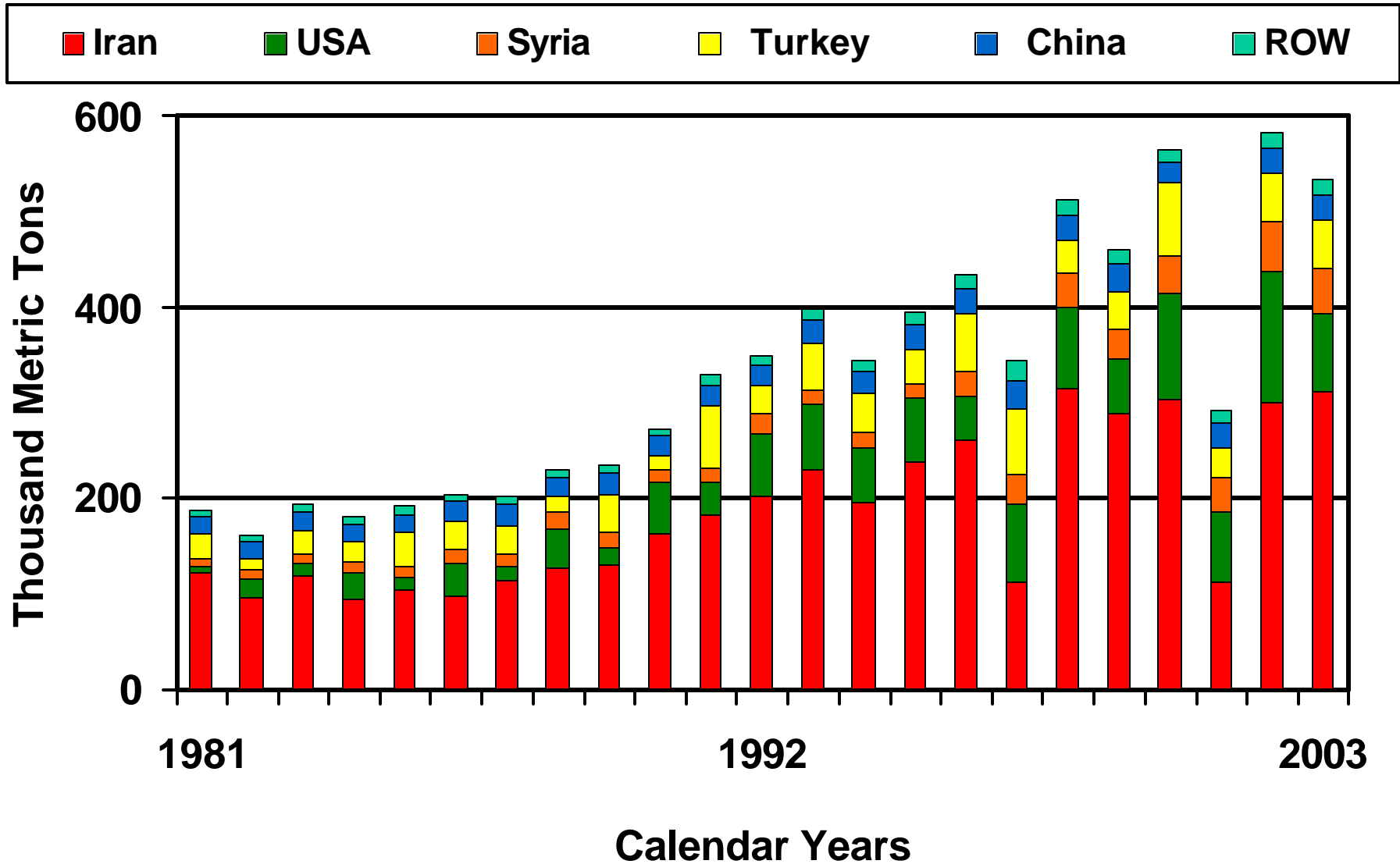


The U.S. and World Situation: Pistachios

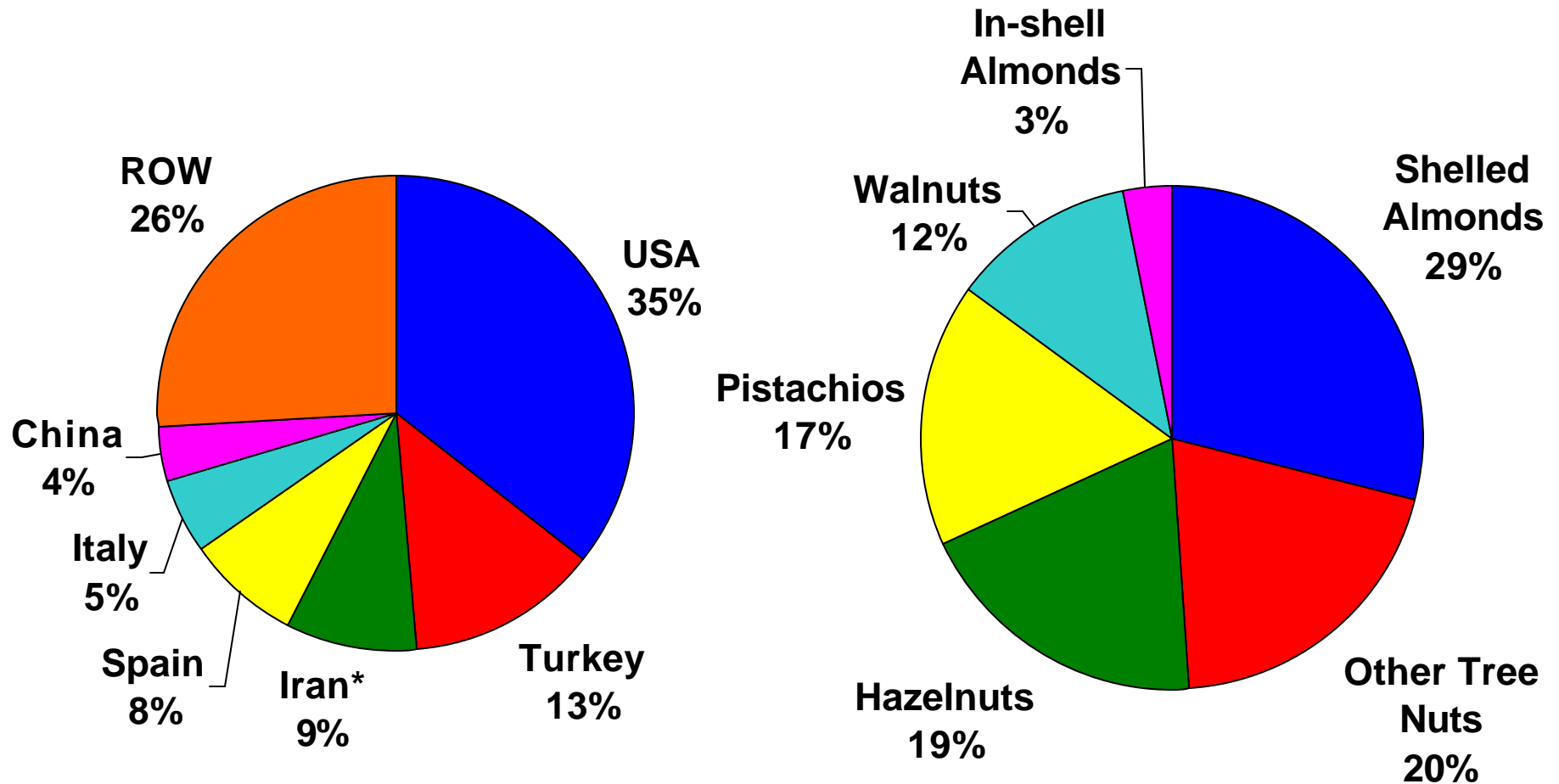
**USDA
Foreign Agricultural Service
Horticultural & Tropical Products Division
April 2004**

Global Pistachio Production



Source: Food and Agriculture Organization (FAO) of the United Nations

CY 2002 Global Tree Nut Exports Totalled \$3.2 Billion

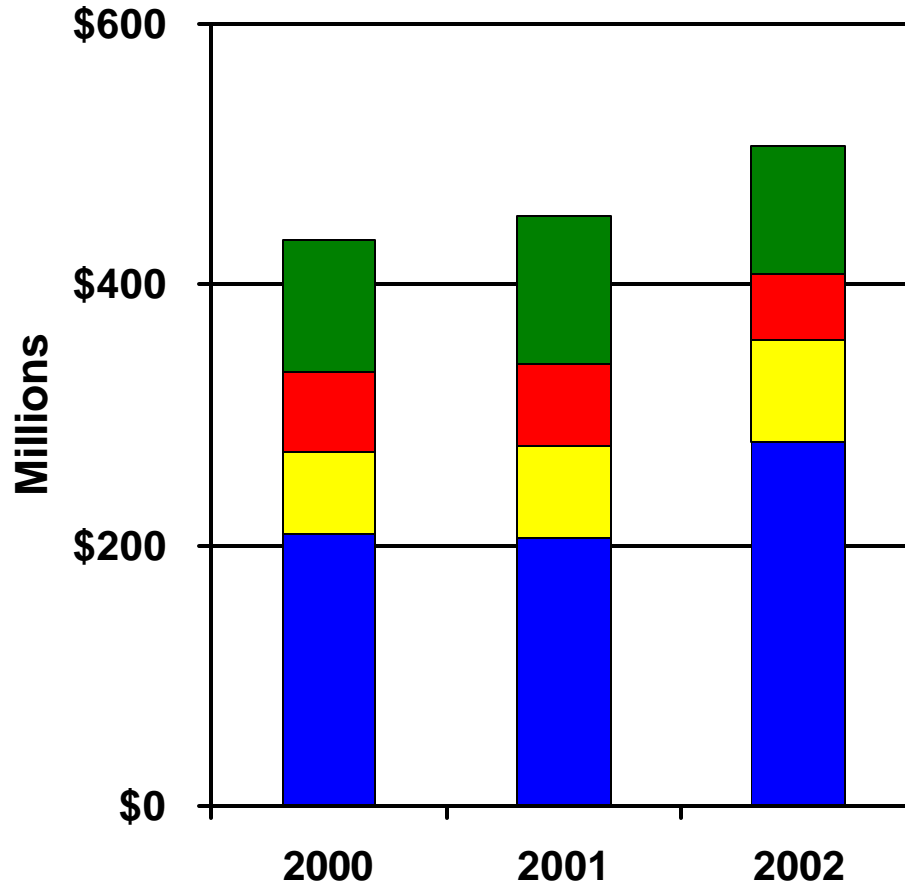


Source: Global Trade Atlas

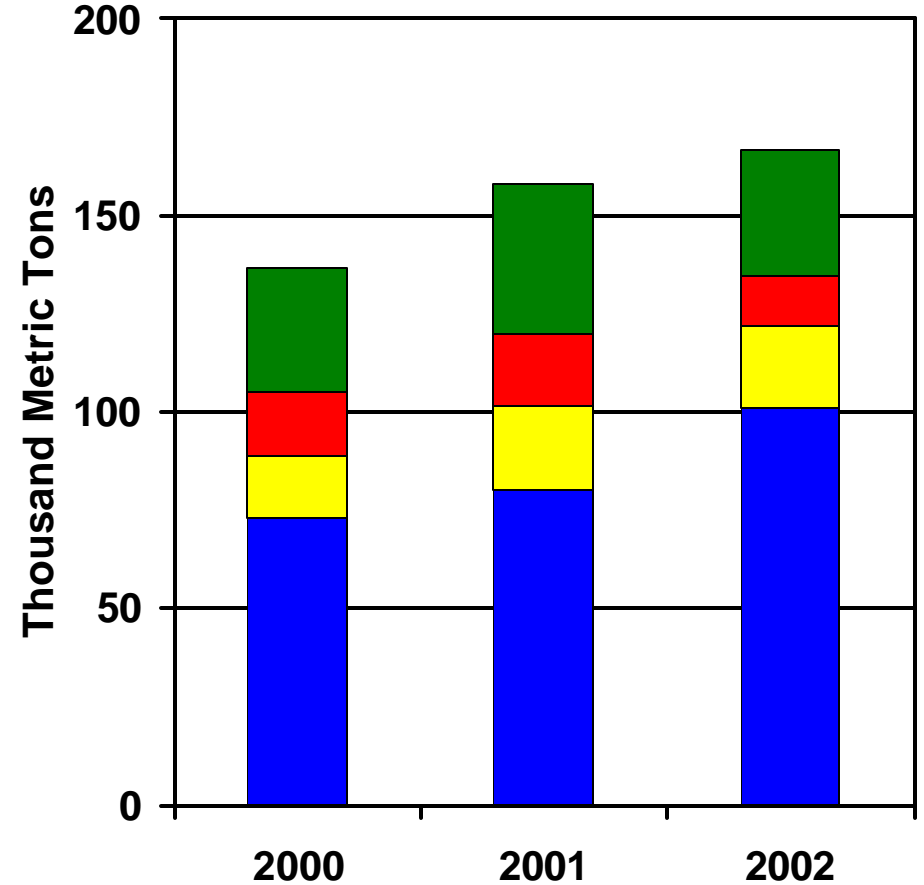
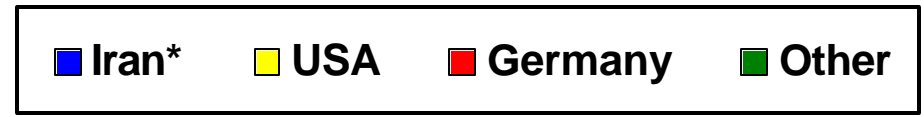
* Derived from reported imports

Top Exporters of Pistachios

Value



Volume

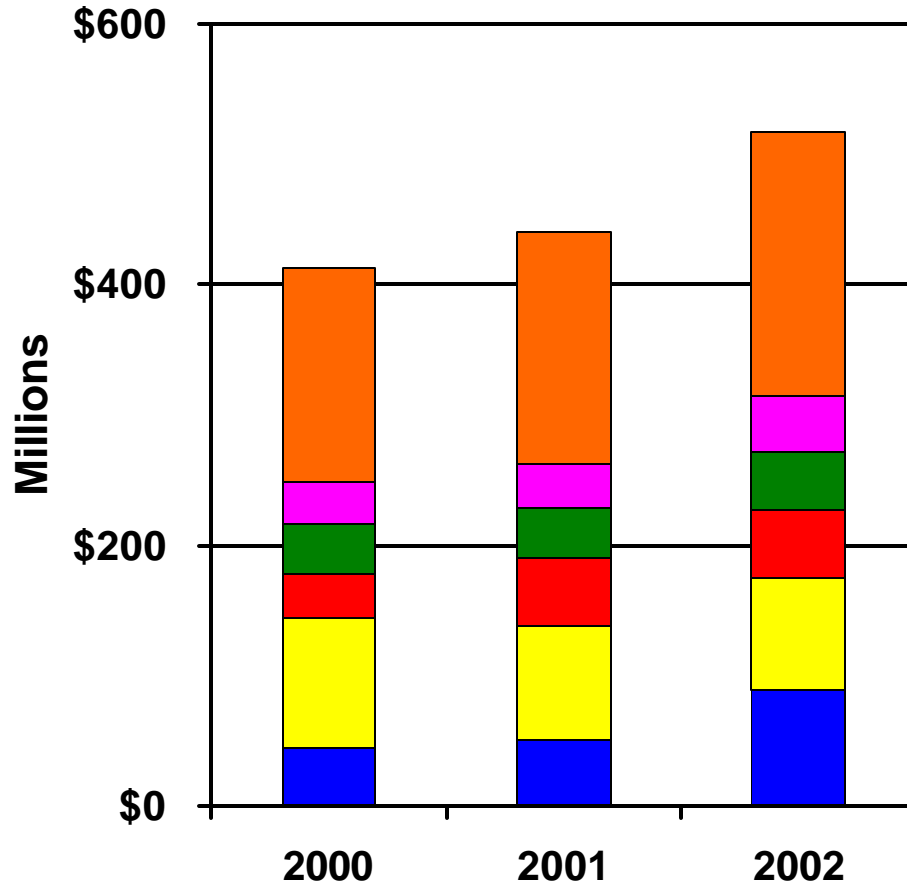


Source: Global Trade Atlas
* Derived from reported imports

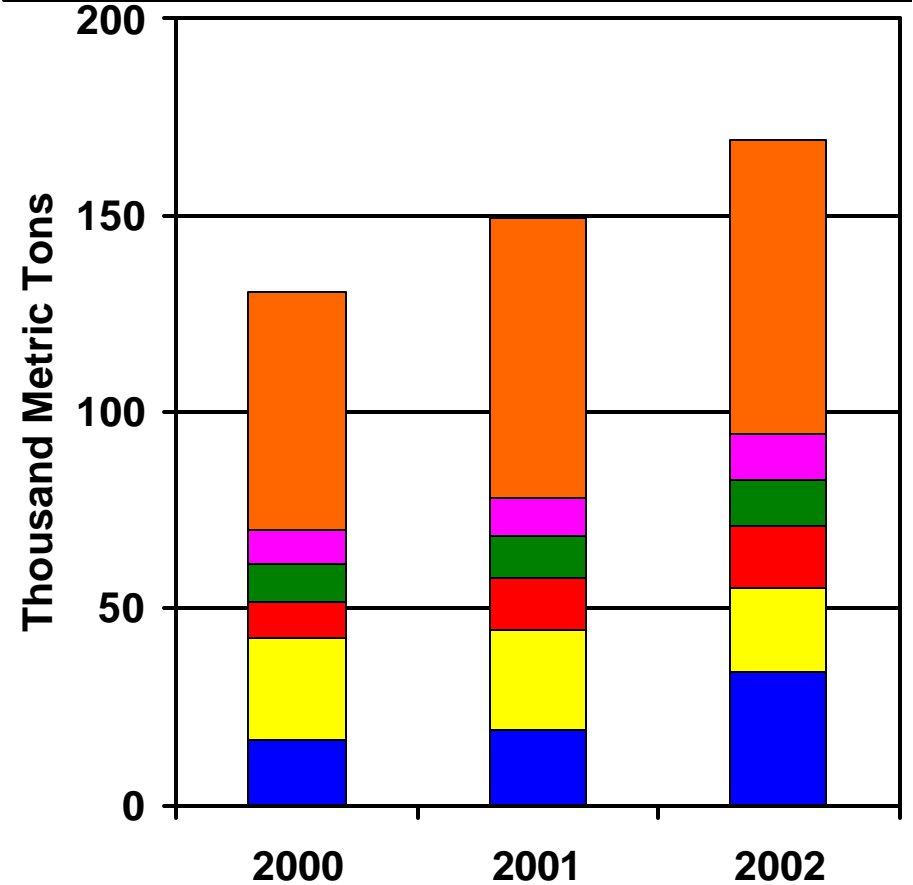
Calendar Years

Top Importers of Pistachios

Value



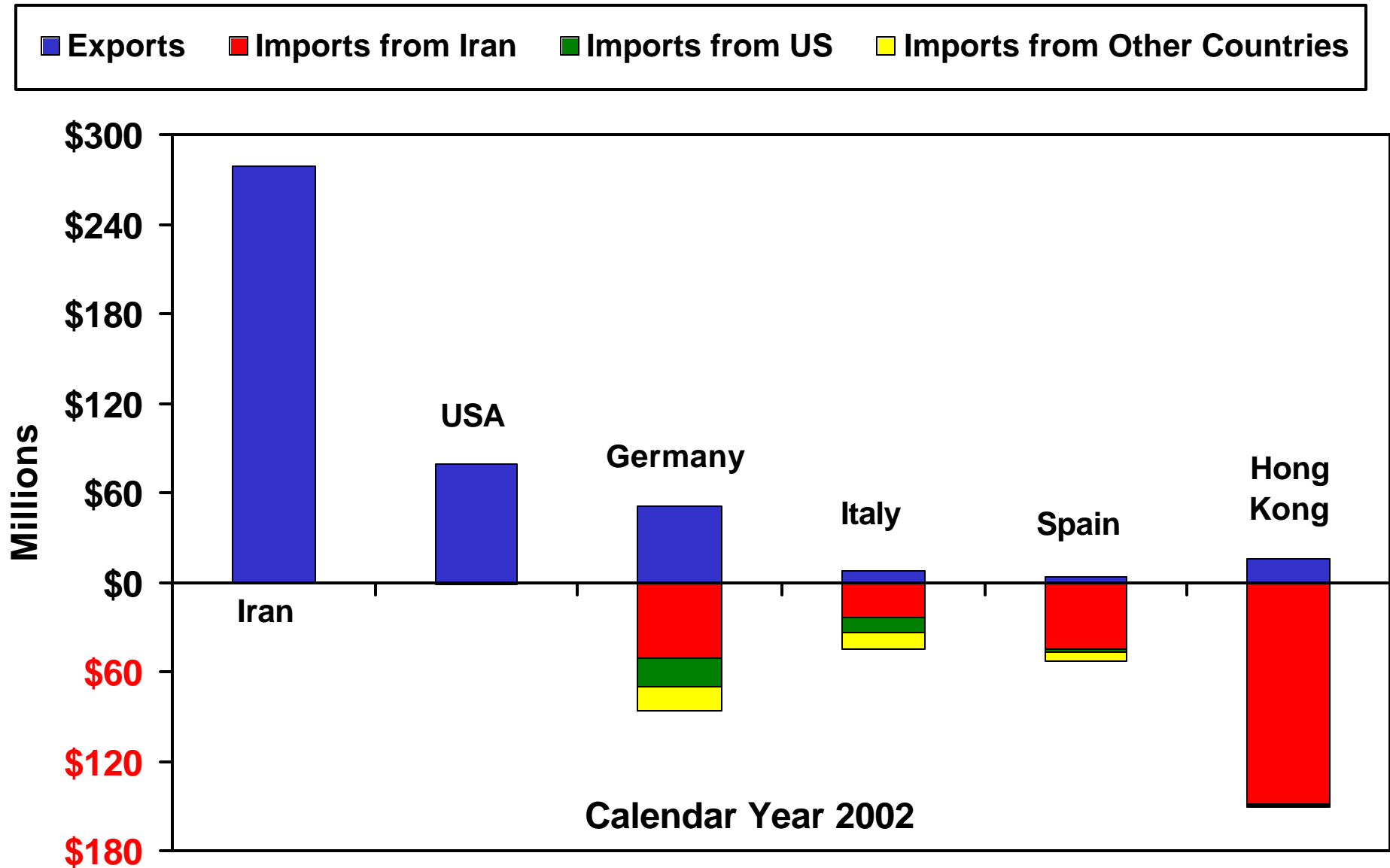
Volume



Source: Global Trade Atlas

Calendar Years

Key Pistachio Traders



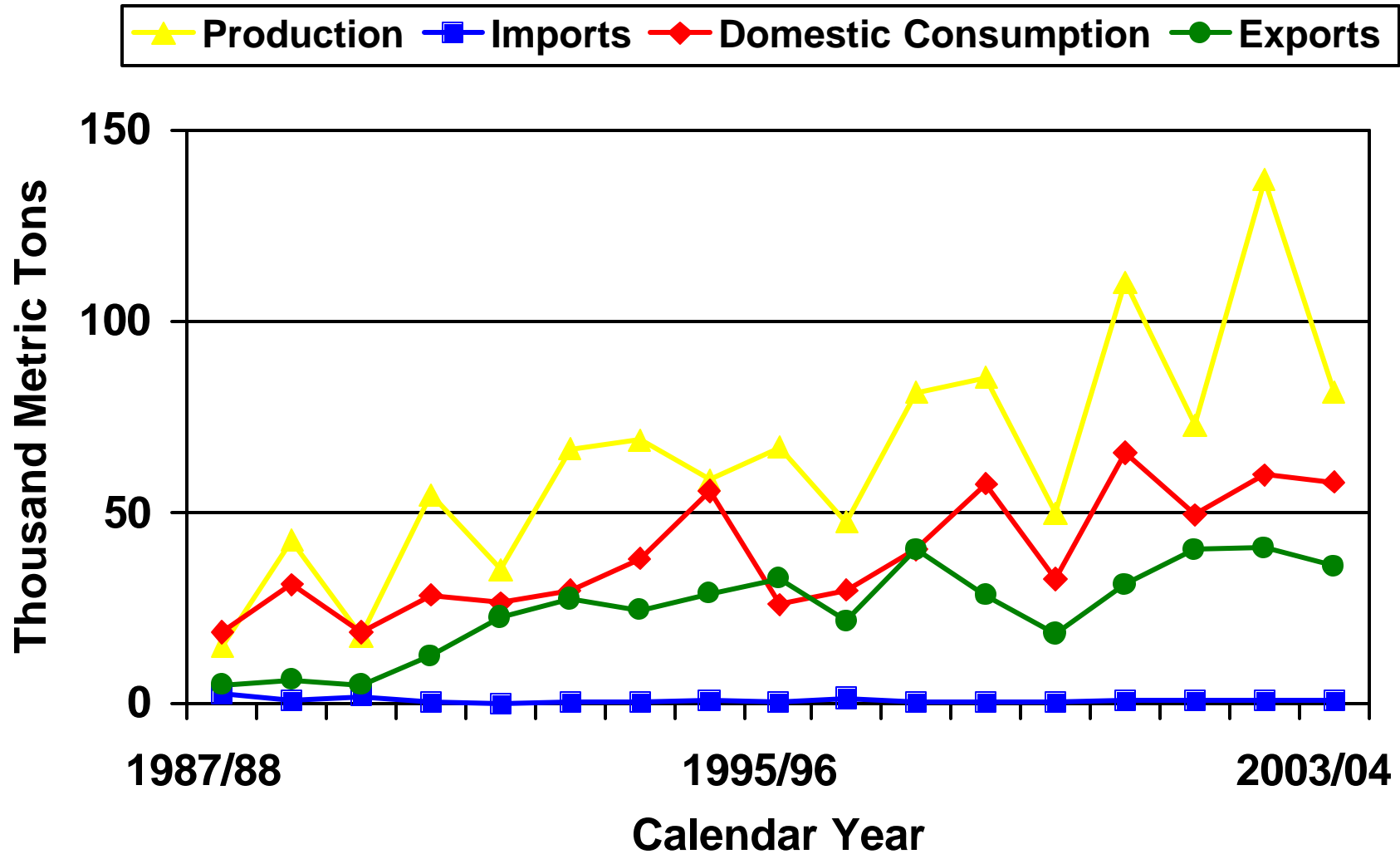
Source: Global Trade Atlas

U.S. Pistachio Trade Balance



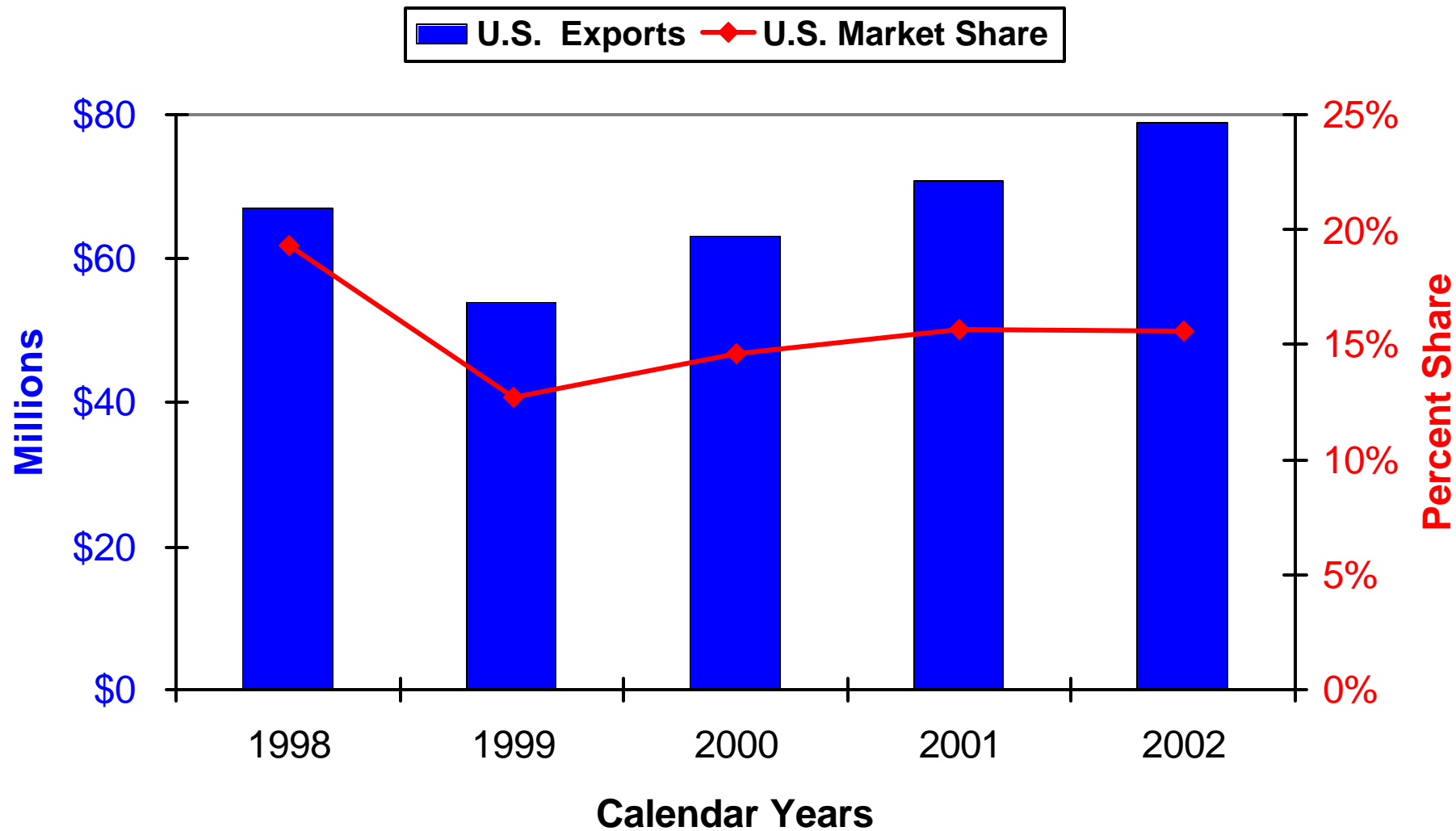
Source: Bureau of the Census, DOC. Data includes shelled and in-shell pistachios.

U.S. Pistachio Production, Consumption and Trade: In-shell Basis



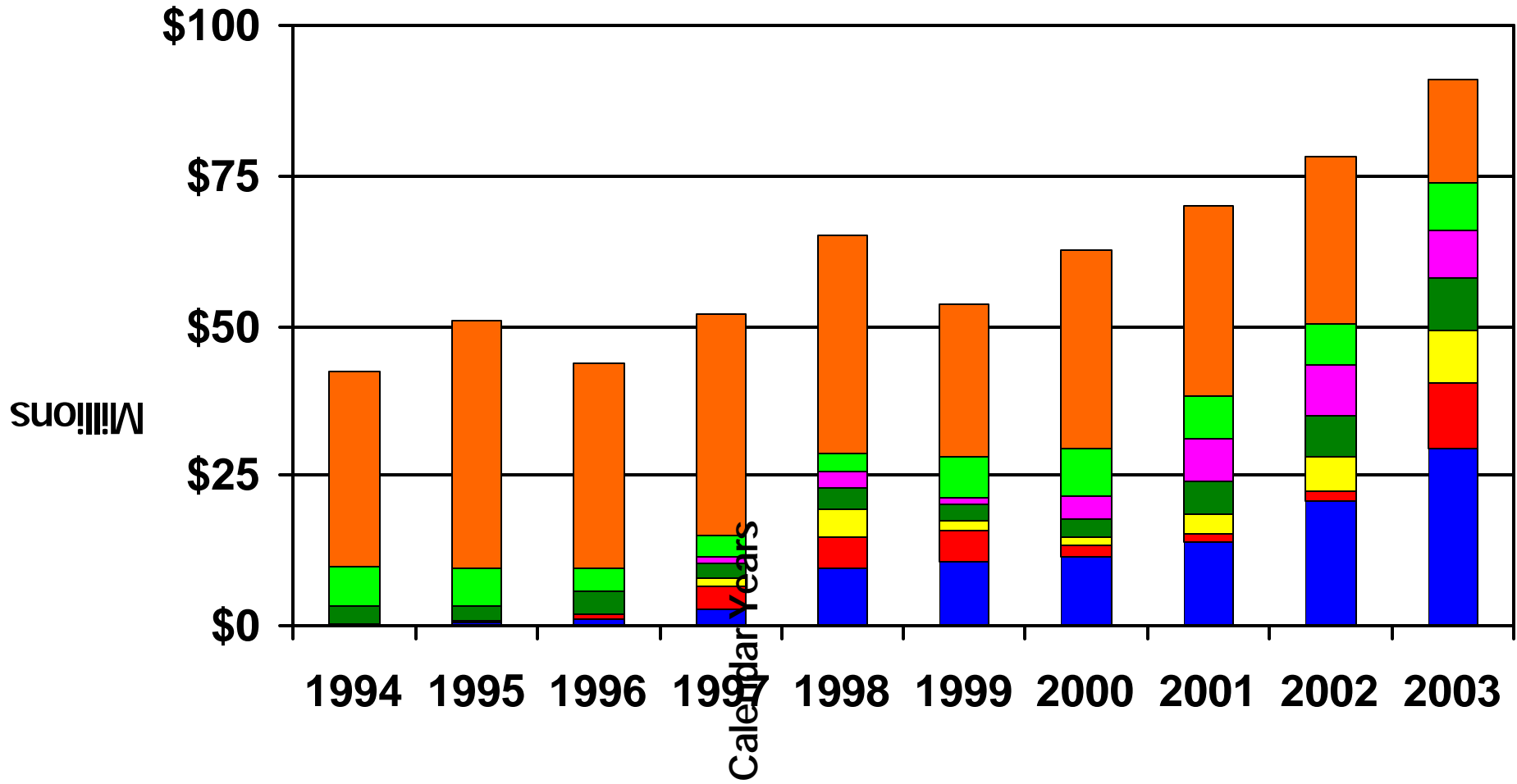
Source: National Agricultural Statistics Service, USDA; Economic Research Service, USDA

U.S. Pistachio Exports and Global Market Share



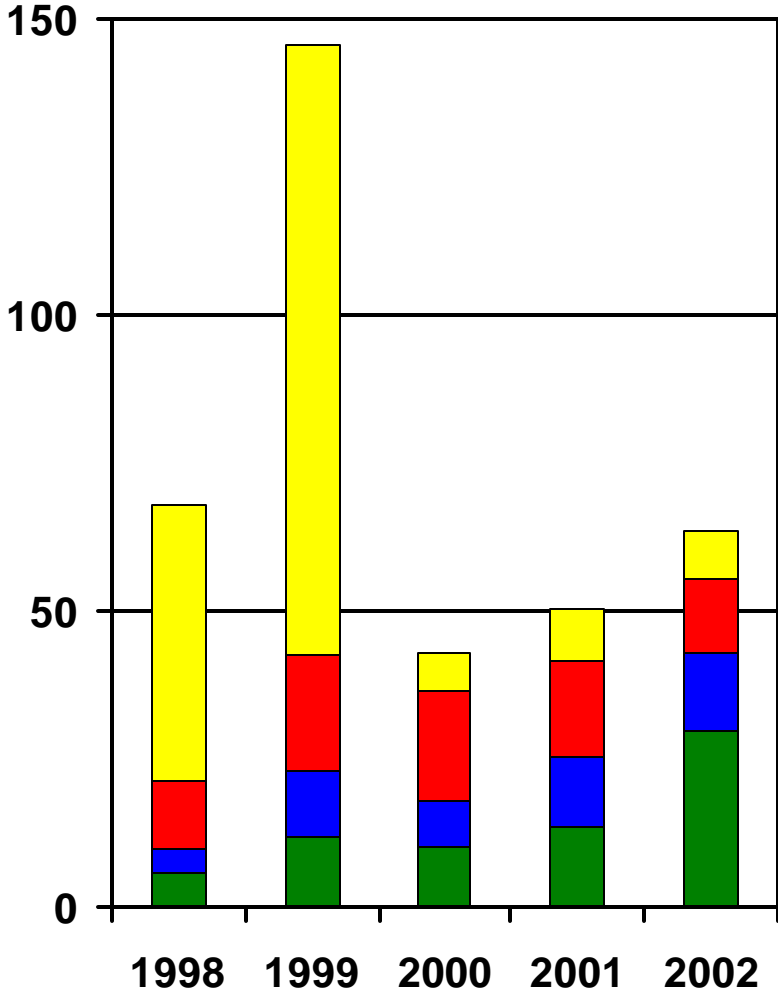
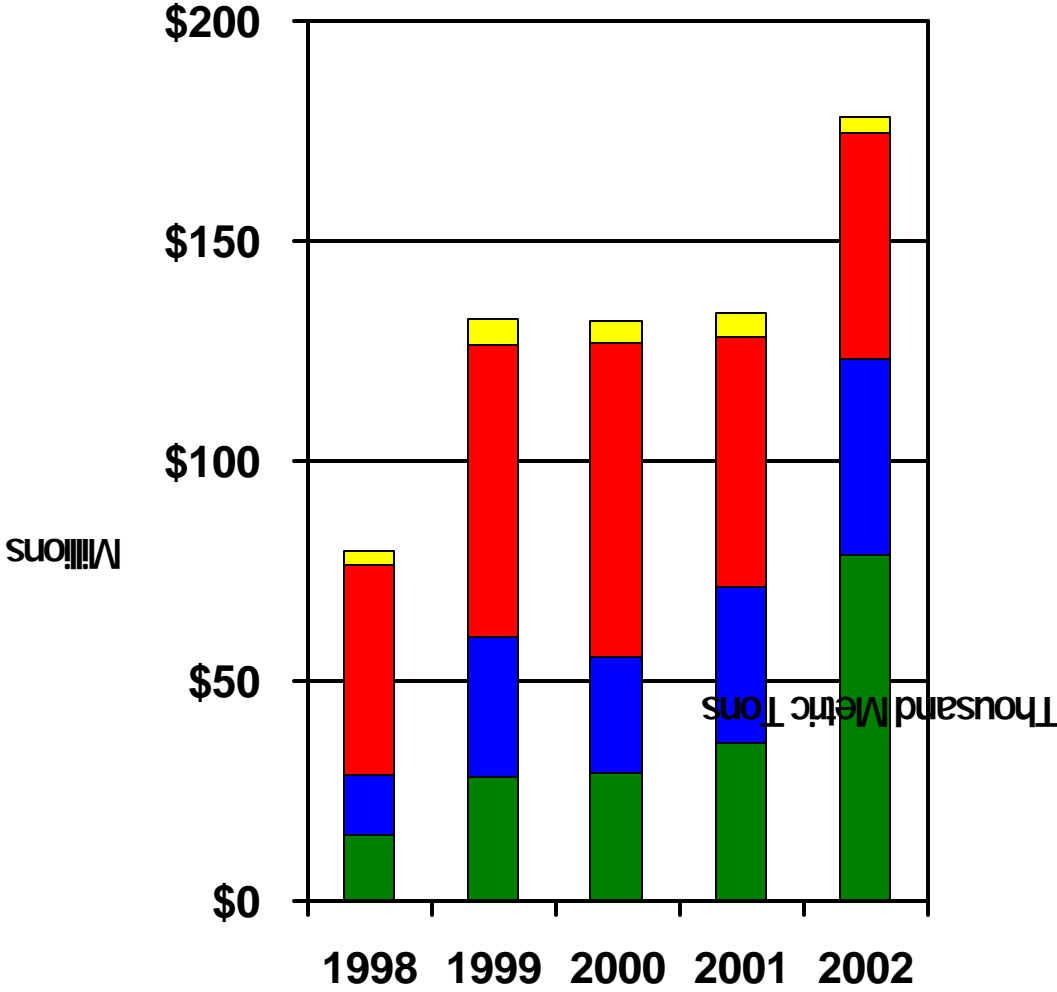
Source: Global Trade Atlas

Top U.S. Pistachio Export Markets



Source: Bureau of the Census, DOC

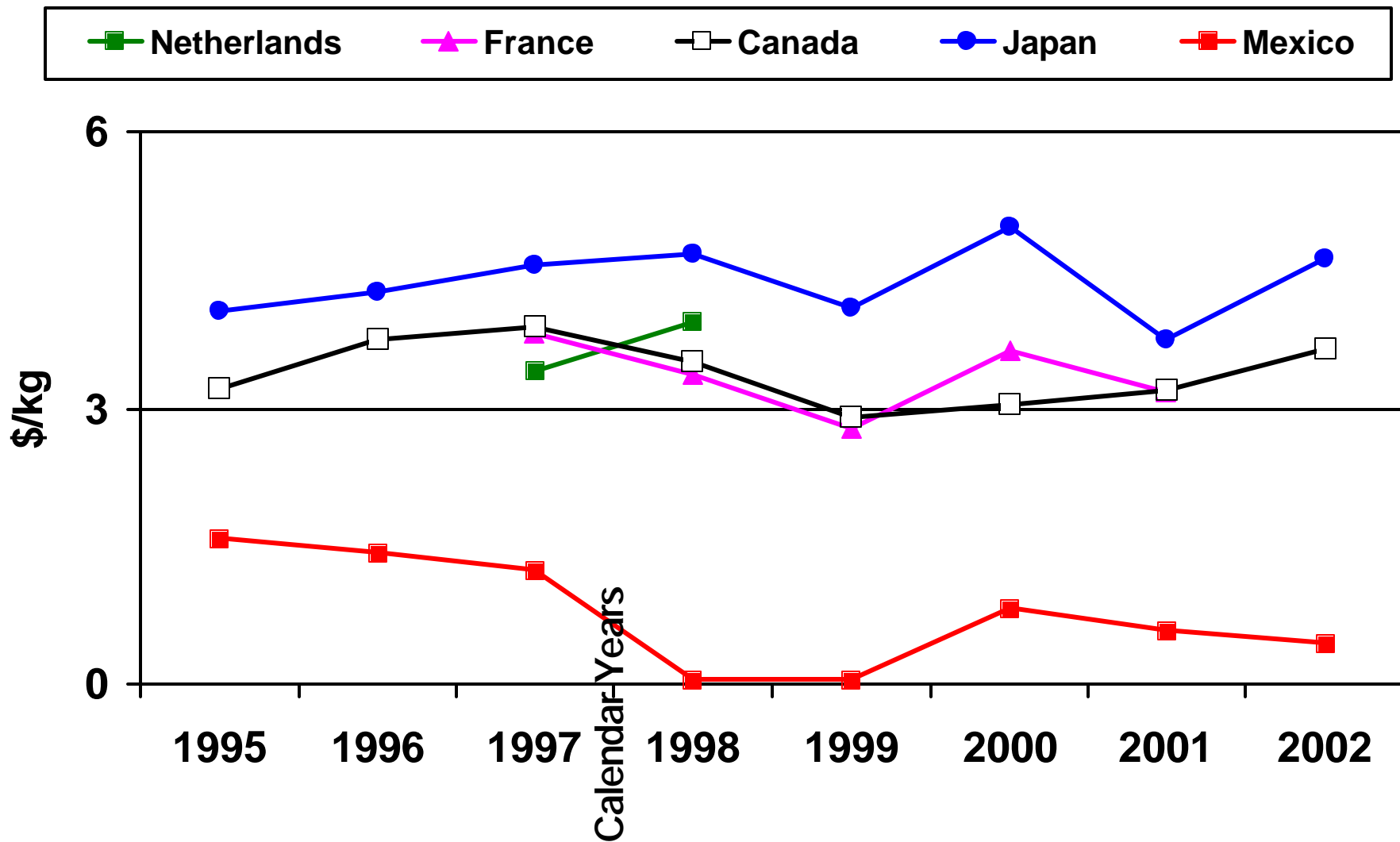
Top Importers of Iranian Pistachios



Calendar Years

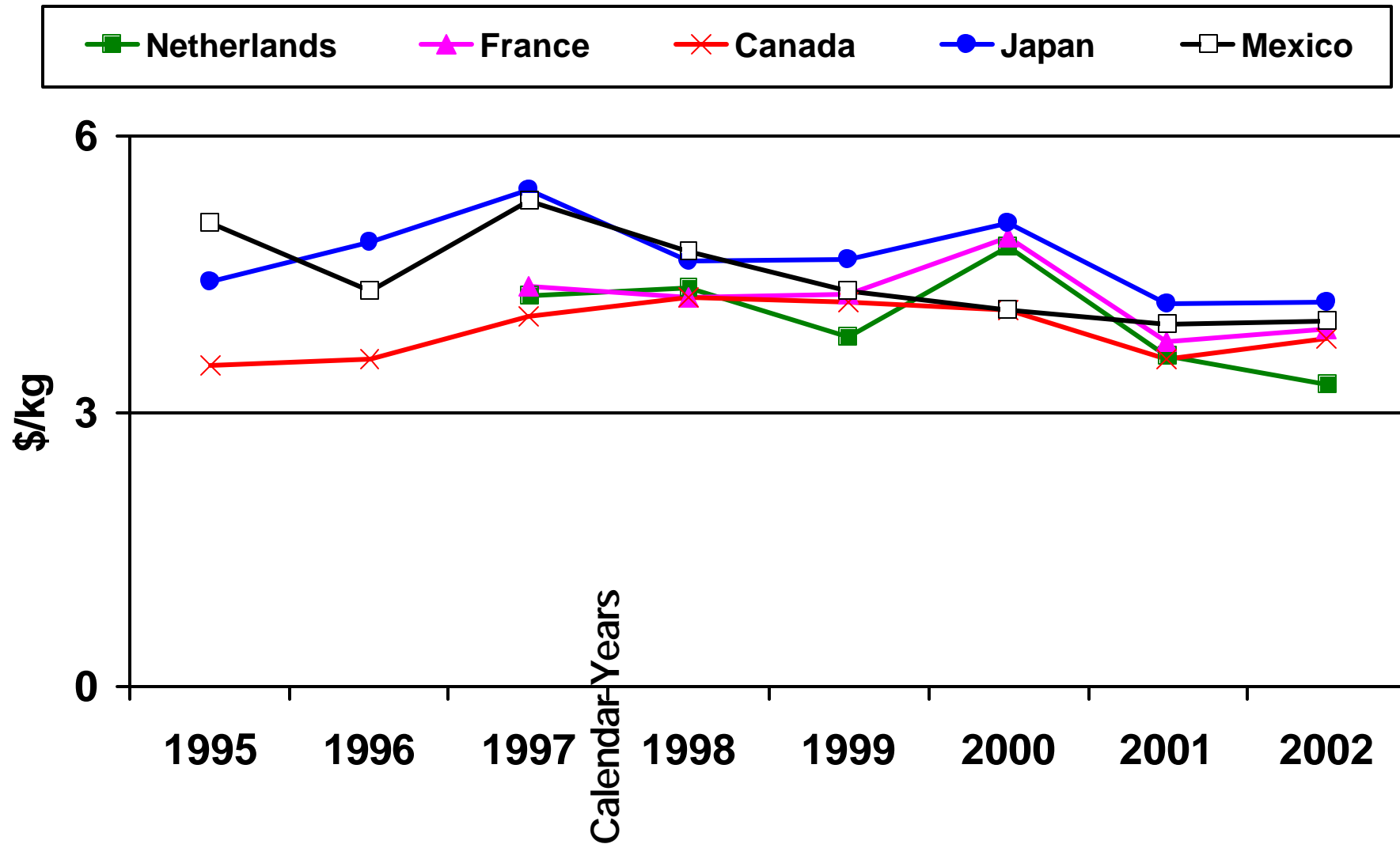
Source: Global Trade Atlas

Derived Unit Price of Iranian Pistachios in Key Markets



Source: Global Trade Atlas

Derived Unit Price of U.S. Pistachios in Key Markets



Source: Global Trade Atlas

2004 Applied Tariff Rates Selected Countries and Selected Commodities

Commodity HS # (s)	Almonds ns 080211	Almonds sh 080212	Pistachios 080250	Walnuts 08023
Country				
NAFTA				
United States	13.5	4.1	0.24-0.34	6-8.85
Canada	0	0	0	0
Mexico	0	0	0	0
WESTERN HEMISPHERE				
Argentina	11.5	11.5	11.5	11.5
Brazil	10	10	10	10
Chile	0	0	0	0
Venezuela	15	15	15	15
EUROPE				
European Union	5.6	3.5	1.6	5.1
MIDDLE EAST				
Israel	OQ NS8.10/kg BNM91.8+17%VAT	OQ NS14.40/kg BNM91.8%+17%VAT	0 + 17% VAT	0+17% VAT
Kuwait	5	5	5	5
Saudi Arabia	5.0	5.0	5.0	5.0
Turkey	43.2	43.2	43.2	43.2
AFRICA				
Egypt	30	30	30	30
South Africa	0	0	0	0
ASIA				
China	24 + 13 VAT	10 + 13 VAT	10 + 13 VAT	20-25 + 13 VAT
Hong Kong	0	0	0	0
India	Rs 35/kg	Rs 65/kg	30	30
Indonesia	5 + 10 VAT	5 + 10 VAT	5 + 10 VAT	5 + 10 VAT
Japan	free - 2.4 1/	free - 2.4 1/	0	10
Korea, Republic of	8	8	30	45 in-shell; 30 shelled
Australia	5	5	free	free
Malaysia	0	0	0	0
New Zealand	0	0	0	0
Philippines	3	3	3	3
Singapore	0	0	0	0
Taiwan	5	2.5	3	5
Thailand	10 CIF value or 8.50B/kg 2/	10 CIF value or 8.50B/kg 2/	10 CIF value or 8.50B/kg 2/	10 CIF value or 8.50B/kg 2/

The information contained in these tables is drawn from a variety of sources and is intended for illustrative purposes. Accuracy of the individual entries is not guaranteed.

Note 1: IQ means In-Quota Tariff. OQ means Out-Of-Quota Tariff. VAT means Value Added Tax. EXT means Excise Tax.

Note 2: Sole numbers (without further description or details) means or refer to the applied tariff in percent.

Note 3: Shaded areas represent import tariffs higher than the United States.

1/ plus entry price: 298 EUR/ton

2/ B = Baht, which is the Thai currency.